

# METPLANT

2019

PRINCIPAL SPONSOR

**Outotec**

Metallurgical plant design and operating strategies

# Sponsorship Prospectus

PERTH

9-10 SEPTEMBER 2019

#metplant2019



Image courtesy of Outotec



[metplant.ausimm.com](http://metplant.ausimm.com)

## Organising Committee

**CONFERENCE CHAIR:**

**Janine Herzig**

Director, MetVal Consulting Pty Ltd

**EVENT MANAGEMENT: THE AUSIMM**

PO Box 660, Carlton South

Victoria 3053 Australia

Phone: +61 (0)3 9658 6120

Email: [conference@ausimm.com.au](mailto:conference@ausimm.com.au)

**CONFERENCE VENUE:**

**Crown Perth**

**Great Eastern Hwy**

**Burswood WA 6100**

**Telephone: 1800 556 688**

**Web: [www.crownperth.com.au](http://www.crownperth.com.au)**

# Contents

---

AN INVITATION FROM THE CONVENOR	01
<hr/>	
BENEFITS OF SPONSORING	04
<hr/>	
SPONSORSHIP OPPORTUNITIES	05
<hr/>	
BOOKING FORM	15
<hr/>	



# An invitation from the convenor

---

**Janine Herzig**  
**MetPlant Conference 2019**  
**Conference Convenor**

MetPlant 2019 will concentrate on the practical matters of design and the development of themes associated with the World's Best Practices across whole of life of plants including:

- Plant design, from ore characterisation and geometallurgy to test work, process and equipment selection
- Feasibility studies including financial analysis and management strategies
- Design and construction of greenfield and brownfield plants, expansions and retrofits

- New technologies for and improvements in processing and plant control and instrumentation
- Construction and commissioning and planning for closure and rehabilitation
- Emissions management and energy efficiency
- Water and tailings management.

As with the highly successful earlier conferences in the series, the papers are expected to include mineral processing, hydrometallurgy, biometallurgy, pyrometallurgy, environmentally related aspects of plant operations, site remediation on closure and energy efficiency. Case studies and discussion of world's best practice in plant design, control and operations are encouraged.

Conference delegates will include design and maintenance

engineers, operations managers, planning engineers, metallurgists and process engineers, equipment suppliers and consultants.

Sponsorship and exhibition booths offer highly cost-effective opportunities to make contact with delegates, many of whom are decision makers within their operations and organisations. All sponsors and exhibitors will be acknowledged on the conference website, registration brochure, abstracts volume and proceedings.

Conference catering will be served within the trade exhibition area throughout the conference. The exhibition area is adjacent to the conference room.

On behalf of the Conference Organising Committee, I invite you to support MetPlant 2019.

# Conference Themes

---

- geometallurgy, mineral processing, hydrometallurgy, biometallurgy and pyrometallurgy
- design of metallurgical plants – greenfield, brownfield and expansions
- feasibility studies
- project management
- process and equipment selection
- construction and commissioning
- whole of life planning and operations
- control and instrumentation
- case studies of optimised operations
- management strategies
- green processing case studies
- water and tailings management
- energy efficiency
- emissions management
- care and maintenance case studies
- closure and rehabilitation

# Key Dates

---

Call for Abstracts Closes	9 October 2018
Notification to authors of abstract acceptance	11 December 2018
Final paper & copyrights due	11 June 2019
<b>Conference Dates</b>	<b>9 – 10 September 2019</b>

## Editorial & Advertising

As well as the AusIMM's own print and digital publications, MetPlant 2019 will be promoted via press releases, in the print media and articles in related industry journals, publications and websites.

# Benefits of sponsoring

---

Participating as a sponsor will take you straight to your target market and demonstrate your level of support and commitment to the minerals industry. Supporting MetPlant 2019 will provide your organisation with:

1

maximum exposure at a premier conference devoted to those involved in the minerals community

2

an opportunity to build and reinforce strategic relationships within the mining industry

3

time to network with industry colleagues and develop strategic relationships with key decision makers

4

a cost effective way to reinforce your organisation's brand and build brand awareness amongst a relevant audience

5

access to a broad network of industry partners

6

find new business opportunities

7

time to present latest innovations and new products or services to a relevant audience, and showcase your expertise and capabilities

8

increased marketing opportunities including visibility on the conference website and associated marketing materials

# Sponsorship opportunities at a glance

All prices are quoted in Australian dollars and are inclusive of the Australian Goods and Services Tax (GST).

Conference Partnership	<b>Principal Sponsor</b> <b>SOLD</b> Exclusive	<b>Platinum Sponsor</b> <b>A\$24,200</b> Two (2) opportunities	<b>Innovation Partnership</b> <b>SOLD</b> Exclusive
	<b>Dinner Sponsorship</b> <b>SOLD</b> Exclusive	<b>Gold Sponsorship</b> <b>A\$16,500</b> Three (3) opportunities	
Networking and Technical	<b>Delprat Lecture Networking</b> <b>SOLD</b> By negotiation	<b>Networking Drinks Sponsor</b> <b>\$9,900</b> Exclusive	<b>Lunch Sponsor</b> <b>A\$3,300</b> One (1) opportunity remaining
	<b>Conference Proceedings and Abstract Sponsor</b> <b>SOLD</b> Exclusive	<b>Technical Sessions</b> <b>A\$4,400</b> Three (3) opportunities	<b>Exhibition Booths</b> <b>A\$4,400</b> Five (5) booths remaining
	<b>Dinner Entertainment Sponsor</b> <b>Price by negotiation</b> Limited opportunities	<b>Breakfast Session</b> <b>SOLD</b>	
Conference Materials	<b>Coffee Cart Sponsor</b> <b>SOLD</b> Exclusive	<b>Delegate Satchel Sponsor</b> <b>SOLD</b> Exclusive	<b>Conference App</b> <b>SOLD</b> Exclusive
	<b>Name Badge &amp; Lanyard</b> <b>SOLD</b> Exclusive	<b>Note Pads and Pens</b> <b>SOLD</b> Exclusive	<b>Satchel Insert</b> <b>A\$550</b> Unlimited opportunities

# Principal Sponsor

---

**SOLD**

## Outotec

# Platinum Sponsor

---

**A\$24,200**

Two (2) opportunities

As the platinum sponsor of MetPlant 2019, you receive high visibility, superior quality, corporate credibility, and an uncluttered environment that makes your message stand out. This package offers unique exposure and we are confident your participation at this level will provide you with excellent leveraging opportunities.

### Registration

- Four (4) complimentary full delegate registrations, including tickets to all social functions.

### Exhibition

- Two (2) complimentary raw spaces or shell scheme exhibition stands (3m x 3m, with exhibition entitlements) in a premier position.

### Program Involvement

- Opportunity to sponsor one (1) technical session.
- Company representative to chair a technical session and your company name and logo will be featured on the session room AV screen.
- Company name and logo will appear in the program as chairing the allocated technical session.

### Company Branding and Promotion

- Recognition as a Platinum Sponsor at the conference with the company name and logo on all printed conference materials including promotional material, registration brochure, volume of conference program and abstracts, the USB of the conference proceedings and the conference website which will include a hyperlink to your homepage.

- One (1) full-page colour advertisement in the conference program.
- Verbal acknowledgement of support as the MetPlant 2019 platinum sponsor by the conference chair in the opening plenary session.
- A full-page PDF company profile will be included in the abstracts volume and the USB of the conference proceedings.
- Company brochure (up to A4 size) may be inserted inside the conference satchel.

# Innovation Partnership

**SOLD**



During the conference, there will be the presentation of the inaugural RUSSELL MINERAL EQUIPMENT (RME) / AusIMM Innovation Award. This award will be presented to the paper judged as demonstrating particularly innovative thought leadership. Both RME and the AusIMM recognise the technical, inventive and process improvement contributions that individuals, teams and METS companies provide to operations and other customers and this Award serves to highlight and celebrate this thought leadership in our industry.

# Gold Sponsorships

**A\$16,500**

Three (3) opportunities available

Confirmed



Gold sponsorship will provide your organisation with an excellent level of exposure through the conference. The following entitlements are included in the Gold Sponsor package:

### Registration

- Two (2) complimentary delegate registrations, including tickets to all social functions
- Two (2) additional complimentary tickets to the conference dinner

### Exhibition

- One (1) 3m x 3m shell scheme booth in the Exhibition area

### Program Involvement

- Acknowledgement of sponsor status at the official opening and closing of the conference
- Opportunity to have a company representative chair a technical session
- Your company name and logo featured on the session room AV screen at the beginning and end of the nominated session

### Company Branding and Promotion

- Recognition as a Gold Sponsor at the conference with the company name and logo on all printed conference materials including promotional material, registration brochure, volume of conference program and abstracts, the USB of the conference proceedings and the conference website which will include a hyperlink to your homepage
- Company brochure (up to A4 size) may be inserted inside the conference satchel
- A full-page PDF company profile will be included in the abstracts volume and the USB of the conference proceedings.

# Conference Partnership

---

## Conference Dinner

**SOLD**



Sponsorship of the Conference Dinner provides benefits that are designed to provide maximum exposure for your company in terms of increased company identity, personal contact with delegates and other promotional opportunities.

# Networking

---

## Dinner Entertainment Sponsor

Price and entitlements to be negotiated with the conference convenor

## Pre-dinner Sponsor

Price and entitlements to be negotiated with the conference convenor

## Delprat Lecture Networking

**SOLD**

The Networking opportunity following the Annual Delprat Distinguished Lecture and Welcoming MetPlant 2019 is a truly unique opportunity for any company wishing to demonstrate a commitment to thought leadership and technical excellence. This will be the first lecture in the 2019 series and draws together a larger attendance than simply conference delegates from both of the week's events.

# Networking Drinks

**A\$9,900**

Two (2) opportunities

Make an impact with this opportunity to network with delegates with your branding at the Networking Drinks prior to the conference dinner or at the combined MetPlant closing and World Gold opening function.

## Registration

- One (1) complimentary registrations, including tickets to all social functions.

## Networking Drinks

- Four (4) additional Networking Drinks tickets.
- Signage provided by your company to be displayed during the Welcome Reception

## Company Branding and Promotion

- Recognition as the sole sponsor of the Networking Drinks with the company name and logo on all printed conference materials including promotional material, registration brochure, volume of conference program and abstracts, the USB of the

conference proceedings and the conference website which will include a hyperlink to your homepage

- Signage featuring the company name and logo may be displayed in the venue (signage to be supplied by the sponsor)
- Company brochure (up to A4 size) may be inserted inside the conference satchels
- A one-page PDF company profile will be included in the abstracts volume and the USB of the conference proceedings.

# Lunch Sponsor

**A\$3,300**

One (1) opportunity

This is an ideal opportunity for you to provide hospitality to all conference delegates.

Day 2 – Tuesday 10 September

## Registration

- One (1) complimentary full delegate registration.
- Two (2) guest tickets to the sponsored lunch.

## Company Branding and Promotion

- Signage provided by your company to be displayed during the sponsored lunch break.
- Your company logo on the conference website, including a company profile and link to your company's website.
- Your company logo on conference marketing materials.
- One (1) piece of promotional literature in each delegate satchel (excluding note pads and pens).

## Program involvement

- Verbal acknowledgment as the lunch sponsor by the session chair at the session prior to the nominated lunch.

# Technical

---

## Technical Session Sponsor

**A\$4,400**

Three (3) opportunities

Sponsorship of a technical session which will entitle your company to considerable promotional opportunities and recognition.

### Registration

- One (1) complimentary full delegate registration

### Program Involvement

- Company representative to chair a technical session and your company name and logo will be featured on the session room AV screen
- Company name and logo will appear in the program as chairing the allocated technical session

### Company Branding and Promotion

- Recognition as the sponsor of selected technical sessions with the company name and logo on all printed conference materials including promotional material, registration brochure, volume of conference program and abstracts, the USB of the conference proceedings and the conference website which will include a hyperlink to your homepage
- Company brochure (A4 size) may be inserted inside the conference satchels

*(Note: All sponsors/exhibitors will be acknowledged on an introductory page of the Proceedings USB and on the rear cover of the abstracts volume).*

### Additional Opportunities

Sponsor will have the opportunity to negotiate a break out room to invite clients for meetings during the conference subject to availability.

# Conference Materials

---

## Conference Proceedings and Abstracts

**SOLD**



### Conference proceedings on USB and Abstracts Volume

The conference proceedings will be used as a valuable reference document for delegates during and long after the conference. The conference abstracts will be published as hard copy and the conference proceedings will be published on USB.

## Coffee Cart

**SOLD**



Be responsible for fuelling conference delegates over the three-day program. This opportunity is an excellent way to promote your organisation.

## Delegate Satchels

**SOLD**



The satchels are unique to the MetPlant Conference Series, are excellent quality and designed for delegates to continue using for many years after the conference, which they do. Furthermore, as we intend to be paperless for the 2021 MetPlant conference, this is your last chance to have your company and brand promoted via this format.

# Exhibition Opportunities

## The Program

Sunday 8 September	Monday 9 September	Tuesday 10 September
	<b>MetPlant 2019 - Day 1</b>	<b>MetPlant 2019 - Day 2</b>
8.00am – 12.00pm Perth Expo Hire set-up	8.00am – 5.30pm Exhibition Open	8.00am – 1.30pm Exhibition Open
2.00 pm – 6.00pm MetPlant Exhibitors set up displays	5.30pm – 7.00pm Networking Drinks (sponsor package)	1.30pm – 3.00pm MetPlant Exhibitors pack up displays
6.00pm – 7.00pm Delprat Distinguished Lecture followed by welcome drinks and networking	7.00pm for 7.30pm Conference Dinner	3.00pm onwards Perth Expo Hire dismantle
		5.00pm MetPlant Networking Closing Drinks and WG Opening

**Exhibition Package.** Space will be allocated in order of receipt of the booking form and after allocation of booths to the main sponsors i.e. Principal and Gold Sponsors and those sponsoring the Proceedings/Abstracts and Conference Dinner.

All morning and afternoon tea breaks and lunch, will be served in the Exhibition area. This will provide excellent opportunities for exhibitors and delegates to network. Care is taken to ensure exhibition allocations do not place competitors beside each other. Every effort will be taken to consider the preferences of exhibitors.

## Booth

**A\$4,400**

Five (5) booths remaining

Exhibitors will be provided with one (1) booth as follows:

- 3m x 3m (2.4m high) frame lock exhibition booth
- Company name on the front fascia panel (printed in red colour on white background)
- 2 x 150w spotlights
- 1 x 4-amp general-purpose outlet.

### Includes

- One (1) complimentary delegate registration, including tickets to all social functions

### Exhibition

Additional exhibition booth staff are permitted to attend the exhibition

and join the delegates for all breaks and lunches for \$220 per person. Tickets to social functions are an additional cost under the category of guest.

Exhibitors will be sent a link to register all complimentary and fee-paying attendees.

### Additional Equipment

Additional equipment or furniture can be ordered through the Exhibition Contractor. Upon your booking, your details will be forwarded to the exhibition company and they will contact you directly about six weeks prior to the Conference.

Alternatively please contact:  
Perth Expo Hire Jennifer Hume,  
Manager – Exhibition Projects  
P: 08 9475 2046  
W: [www.perthexpo.com.au](http://www.perthexpo.com.au)  
27 Belmont Avenue Belmont WA  
6104

### Payment

All exhibitors are required to submit full payment with their booking. Please attach payment to your Exhibition Booking Form.

### Cancellations

Cancellations must be in writing. Please refer to the attached 'Terms and Conditions' and please note that no exceptions apply to these rules.

# Exhibition Floor Plan

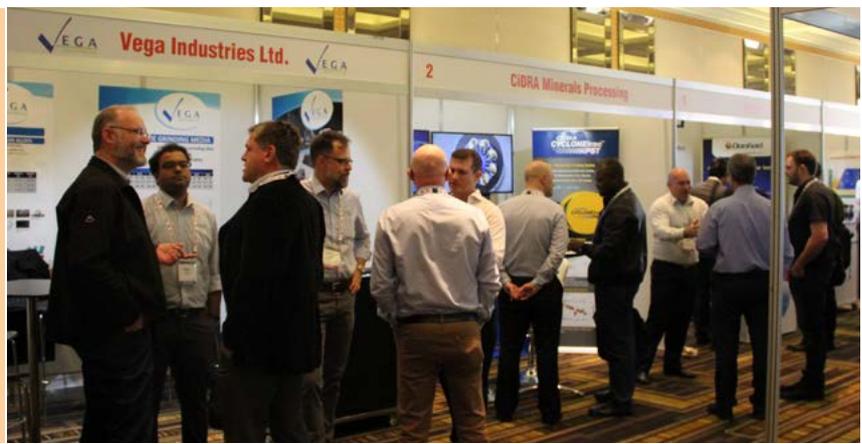
---

## Available Booths

To view available booths, please see the conference website and note your preferences on the booking form.  
<http://metplant.ausimm.com/sponsors-and-exhibitors/exhibitors/>

# Partnership Discount

Partner for both Metplant 2019 and World Gold 2019 to receive a discount on your package.



**METPLANT**  
2019



MetPlant 2019 will be held on the 9-10 September at the Crown Perth and will be followed by World Gold 2019. We invite sponsors and exhibitors to participate in both events and have a brand presence across the week.

The World Gold Conference series is a joint venture between The Australasian Institute of Mining and Metallurgy (The AusIMM), the Southern African Institute of Mining and Metallurgy (SAIMM) and the Canadian Institute of Mining, Metallurgy and Petroleum (CIM). World Gold 2019 aims to attract a wide range of contributors willing to share their experiences and insights. Corporate leaders, operators, service providers, financial institutions and researchers are invited to contribute case studies, perspectives on important issues, and unique solutions to the variety of challenges across the entire range of development activities.

Conference delegates will include design and maintenance engineers, operations managers, planning engineers, metallurgists and process engineers, equipment suppliers and consultants.

Sponsors and exhibitors who participate at both Metplant 2019 and World Gold 2019 will receive a 10% discount on their package.

# Partnership Discount



**Unlocking sustained value from gold deposits**

**Conference Themes**

- Pre-concentration and coarse particle gangue rejection
- Gold ore characterisation approaches for a new era of processing
- Innovative mining practices/developments
- Pre-oxidation of refractory ores
- Sensors, monitoring and control
- Mineralogy and characterisation
- Exploration of new gold deposits
- Gold mine optimisation (mining, processing and exploration)
- Water in the modern gold mine: enhancing quality, managing chemistry and targeting less intensive usage options

- New developments in comminution (crushing and grinding)
- Economic design and modelling of comminution circuits
- Process flowsheet optimisation
- Filtered tailings and mitigation of tailings dam risks
- Life of mine (mine closure, community engagement, etc.)
- Digital transformation /industry 4.0
- Geology on orogenic gold deposits

World Gold will include all aspects of gold mining, including exploration, geosciences, mining (including geotechnical aspects), metallurgy (processing), environment and related themes.

# Terms and conditions

1. The Australasian Institute of Mining and Metallurgy will hereafter be referred to as 'the organisers'.
2. Charges will be based on the stand modules as shown in the plans of the exhibition which will include the total package shown in the brochure, or as may be amended unless items are excluded as will be shown in the contract.
3. If the exhibitors fail to comply in any substantial respect with the terms of her/his agreement the organisers shall have the right to sell the space, the exhibitor, however, to be liable for any loss suffered by the organisers thereby, and all monies paid by the exhibitor hereunder shall be absolutely forfeited to the organisers. If in the event of the exhibitor failing to occupy the said space by the opening time of the show, the organisers are authorised to occupy or cause the said space to be occupied in such manner as it may deem best for the interest of the exhibitor and without releasing the exhibitor from any liability hereunder.
4. The organisers reserve the right to re-plan the modular plans to the benefit of exhibitors and delegates, as they see fit.
5. The organisers reserve the right to decline any application or modular space and no application will be considered unless made on the correct form and paid in full. This form is to be completed fully and without alteration and stand modules are let on these conditions.
6. No stand will be held as let until this form is signed and returned to the organisers with the appropriate payment. In the event of the exhibition being cancelled, the organisers will return all payments but will not be responsible for the cost of any work carried out by the exhibitors or their contractors.
7. No exhibitor shall erect any sign, stand, wall or obstruction, which in the opinion of the organisers interferes with an adjoining exhibitor.
8. No exhibitor shall display on her/his stand any advertisement for goods manufactured and/or sold, or services provided by a non-exhibitor unless written permission has been obtained from the organisers and no stand may be sublet in any manner without the consent of the organisers.
9. Exhibitors will comply with the rules and regulations stipulated by the organisers, the Health Department and the Metropolitan Fire Brigade and with all relevant state and Commonwealth Acts.
10. The exhibitor will not damage any walls or floors or ceiling of the exhibition area in which her/his stand is located or by nails, screws, oil, paint or any other cause whatsoever.
11. Storage of any products or materials (including packaging) is the responsibility of the exhibitor. The organiser is not responsible for providing storage space at the venue.
12. Exhibitors liabilities: Every exhibitor hereby accepts liability for all acts or omissions of him/herself, her/his servants, contractors, agents and visitors and undertakes to indemnify the organisers. To keep them indemnified against all liability in respect thereof and against all actions, suits, proceedings, claims, demands, costs and expenses whatsoever, which may be taken or made against the organisers or incurred or become payable by them arising out of the supply by the exhibitor of samples of any kind whatsoever whether such samples be sold or given away free and including any legal costs and expenses and any compensation costs and disbursements paid by the organisers on the advice of counsel to compromise or settle any such claims. Notwithstanding the indemnity hereby given, the exhibitor undertakes to arrange appropriate third party liability insurance.
13. Insurance liability: Neither the organisers nor the hall owners will be responsible for the safety of any exhibit or property of any exhibitor, or any other person, for loss or damage of, or destruction to same, by theft or fire or any other cause whatsoever, or for any loss or damage whatsoever sustained by the exhibitor by reason of any defect in the building caused by fire, storm, tempest, lightning, national emergency, war, labour disputes, strikes or lock-outs, civil disturbances, explosion, inevitable accident, force majeure, or any other cause not within the control of the organisers or for any loss or damage occasioned, if by reason of happenings of any such event, the opening of the exhibition is prevented or postponed or delayed or abandoned, or the building becomes wholly or partially unavailable for the holding of the exhibition. The exhibitor agrees and undertakes to insure in their full replacement value of the contents of her/his stand and all associated equipment and materials.
14. The exhibitor is responsible for the safety of her/his products, displays and stands. During move-in or move-out period, material should be not left unattended at any time.
15. Exhibitors must provide staff for their modular space for the total time that the show is open.
16. Exhibitors may only conduct competitions or offer prizes with the permission of the organisers.
17. Exhibitors' name-tags will be issued to all exhibitors and their staff; these are not transferable and must be worn at all times during the show. The organisers reserve the right to charge any offender of transferring name tags, an additional full registration fee.
18. Volatile or toxic liquid etc. must not be stored in the display areas without permission in writing of the organisers. Exhibitors who obtain such permission must provide at least two fire extinguishers of an approved type and retain these on their stands. Exhibitors using such items will be liable for any damage caused.
19. The organisers will take all precautions they consider necessary for the protection and security of exhibited articles but cannot be responsible for the safety, loss or damage of any exhibit or other property or any other person under any circumstances whatsoever.
20. The organisers reserve the right to postpone the holding of the exhibition from the set dates, and hold the exhibition on other dates as near to the original dates as practicable, utilising the right only where circumstances necessitate such action and without any liability to the organisers.
21. If due to any unforeseen circumstances it is found necessary to close the exhibition on any day or days or to vary the hours the exhibition is open the organisers reserve the right to do so, at their sole discretion.
22. The organisers may from time to time add to or vary the foregoing rules and regulations and do anything at their sole discretion they deem desirable for the proper conduct of the exhibition, provided that such amendments or additions do not operate to diminish the rights reserved to the exhibitor under the agreement and shall not operate to increase the liabilities of the organisers.
23. Cancellation of sponsorship and/or table displays must be received in writing by email only. Refunds will apply as follows:
  - More than six (6) months prior to the conference commencement date – 75% refund (less 25% administration fee).
  - Six (6) – three (3) months prior to the conference commencement date – 50% refund (less 50% administration fee).
  - Three months prior to the conference commencement date – NO refund.
24. Conduct of exhibitors and representatives:
  - Annoyance: The organisers reserve the right to stop any activity on the part of any exhibitor that may cause annoyance to other exhibitors or visitors. Business must be conducted only from the exhibitor's own stand and under no circumstances may this be carried out from a gangway or elsewhere in the exhibition.
  - Microphones and music: The use of microphones and music is permitted, but the volume must not be such as to cause any annoyance to other exhibitors. The organisers reserve the right to prohibit their use if in the organiser's opinion any annoyance is being caused.
  - Gangways: Any encroachment upon gangways or passages shall be deemed to be a breach of contract and articles or goods found therein during the period of the exhibition may be removed by the organisers or their agents and the organisers shall not be responsible for any loss thereto occasioned by such removal.
  - Dress standards: Exhibitors are to dress in a manner reflecting the delegates – business attire or very smart casual. Inappropriate footwear and dress, in the view of the organiser will not be accepted. The organisers decision is final.
25. Right of rejection: Exhibits are admitted to the exhibition, and shall remain there, solely on strict compliance with these rules and regulations. The organisers reserve the right to prohibit in whole or in part and reject any exhibitor or her/his representative in the case of failure to compliance with the rules and regulations. There shall be no return of payment if such rejection or prohibition is deemed necessary by the organisers.
26. Dismantling the exhibits: Exhibits must not be removed and displays must not be dismantled either partly or in total, before closing time on the last day of the exhibition. All exhibits and display material must be removed as soon as possible and by the time indicated.

